



Cash healthcheck

Questionnaire

If you answer 'No' to any of the following questions, consider how making some changes could release cash or working capital.

1. Do you prepare a short-term cashflow? Yes No
If not, we can [help you with this](#).
2. Have you tried to negotiate extended terms with creditors? Yes No
If you have a good trading record, your creditors may give you more time to pay.
3. Are you collecting your debts as quickly as possible? Yes No
Consider offering your customers a discount if they pay early. You may also be able to use [invoice discounting](#) to release more cash from your debtors.
4. Can you operate with a lower amount of stock? Yes No
5. Have you considered liquidating some stock to raise cash? Yes No
Holding enough stock to meet demand, just-in-time (JIT), will reduce the amount of cash tied up in stock.
6. Have you considered the opportunities for releasing cash from surplus assets (for example, sale and leaseback)? Yes No
7. Can you make a cash injection into the business? Yes No

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